

## Introducing **Cloud IBR** cooperative buy for NJECC schools and districts!

### A fully-automated Disaster Recovery SaaS !

Hello everyone! In our ongoing effort to further enhance your cybersecurity postures, while meeting or exceeding NIST Framework compliance, **White Rock Cybersecurity** is pleased to bring another great cyber solution to our NJ k-12 schools! **Cloud IBR** (Instant Backup Recovery) is an amazing solution and is pretty affordable! Yes, you can have an affordable Disaster Recovery Plan that restores approximately 2TB of cloud storage per hour!

#### Easily recover Veeam Backups in 4 steps!

An affordable, cloud-based Disaster Recovery (DR) solution that builds an on-demand bare metal cloud (BMC) infrastructure!

1. One-click automation (average first time set up is 27 minutes!)
2. Automates failover of **Veeam backups** stored in Wasabi s3 cloud storage to bare metal cloud (BMC)
3. Run your critical data in BMC with access to offsite storage during DR event
4. With Platinum Plus (fully-managed by Cloud IBR) manage offsite backup return to production environment

#### May I ask?

- How much critical data are you looking to restore in a disaster recovery?
- How much RAM do you require during recovery?
- Would you prefer for Cloud IBR to fully manage your disaster recovery? If so, Platinum Plus is for you.

In addition to the Cloud IBR annual subscription, there is a nominal, hourly fee for the Bare Metal Cloud (BMC) usage (only when being used, i.e. monthly DR tests, or in the event of an actual DR).

- Average restore time: approximately 2TB of Production storage per hour
- This allows for a Weekly or Monthly Automated Disaster Recovery test
- Request pricing if more than 4TB of RAM is needed.

While there are 3 levels for Cloud IBR, I recommend the **Platinum Plus** level, which includes the Onboarding, Compliance Audit assistance, 24/7 Recovery Assistance, and Fully-Managed Backup Recovery Failback!

Cloud IBR Instant Backup Recovery			
	Silver	Gold	Platinum+
NJECC Annual Cost	\$1509	\$3019	\$7549
Max RAM for Recovery	512GB	2TB	4TB
Fully automated recovery	✓	✓	✓
OpenVPN for end-users	✓	✓	✓
Scheduled automated DR tests	✓	✓	✓
Monthly compliance certificate	✓	✓	✓
End User-engaged DR testing	✓	✓	✓
Bare Metal Cloud usage*	✓	✓	✓
IP SEC VPN to HQ and Branch locations		✓	✓
Compliance Audit Assistance			✓
24/7 Recovery Assistance, Onboarding, Support			✓
Managed Backup Recovery Failback			✓
	Self-Managed	Self-Managed	Fully-Managed

Contact **Odessa** for a formal quote or a demo : [odessa@wrsecure.com](mailto:odessa@wrsecure.com)