Introducing our new **SOPHOS** cooperative buy for NJECC schools and districts!
Consider **Managed Detection & Response Complete** with **Full Incident Response**!
(no minimums so this can be a highly effective, best-in-class, affordable layered security option
for your entire security infrastructure, or just for your Servers!)

Sophos MDR Services	MDR Essentials	MDR Complete
24/7 expert-led threat monitoring and response	✓	✓
Compatible with non-Sophos security products	✓	✓
Weekly and monthly reporting	✓	✓
Monthly intelligence briefing: "Sophos MDR ThreatCast"	✓	✓
Sophos Account Health Check	✓	✓
Expert-led threat hunting	✓	✓
Threat Response: active attacks are stopped and contained Uses full Sophos XDR Agent (protection, detection, and response) or Sophos XDR Sensor (detection and response)	✓	✓
Direct call-in support during active incidents	✓	✓
Root Cause Analysis: performed to prevent future recurrence		✓
Full-scale Incident Response: threats are fully eliminated Requires full Sophos XDR agent (protection, detection, and response)		✓
Dedicated Incident Response Lead		✓
Sophos Breach Protection Warranty		✓
Sophos Incident Response Services Retainer Upgrade MDR Essentials with Sophos IR retainer - a cost-efficient way to be prepared for that unlikely incident	**Add-on option**	✓

	NJECC SOPHOS Product Offering: Annual subscription, price-protected 3 years, no minimums!	NJECC cost
Endpoint	NJECC Sophos Central Intercept X Advanced (CIXA), 1YR, EDU	$10
	NJECC Sophos Central Intercept X Advanced with XDR, 1YR, EDU	$15
	NJECC Sophos Managed Detection & Response Essentials (MDR E), 1YR, EDU	$37
	NJECC Sophos Managed Detection & Response Complete (MDR C), 1YR, EDU	$42
Server	NJECC Sophos Central Intercept X Advanced for Server (CIXA), 1YR, EDU	$15
	NJECC Sophos Central Intercept X Advanced with XDR for Server, 1YR, EDU	$30
	NJECC Sophos Managed Detection & Response Essentials for Server, 1YR, EDU	$52
	NJECC Sophos Managed Detection & Response Complete for Server, 1YR, EDU	$65
Add-on Options for XDR/MDR	NJECC Sophos Network Detection & Response (NDR) add-on, 1YR, EDU	$18
	NJECC Sophos Firewall Integration Pack, add-on, 1YR, EDU	$10
	NJECC Sophos Cloud Integration Pack, add-on, 1YR, EDU	$10
	NJECC Sophos Network Integration Pack, add-on, 1YR, EDU	$10
	NJECC Sophos Backup & Recovery Integration Pack, add-on, 1YR, EDU	$10
	NJECC Sophos Identity (MFA) Integration Pack, add-on, 1YR, EDU	$10
	NJECC Sophos Email Integration Pack, add-on, 1YR, EDU	$10

Sophos MDR Essentials – Threat Response	**Sophos MDR Complete** – Full Incident Response
Example Response Actions:	**Example Response Actions:**
▪ Isolate host(s) utilizing Sophos Central ▪ Apply host-based firewall IP blocks ▪ Terminate processes ▪ Force log off user sessions ▪ Disable user accounts ▪ Remove malicious artifacts ▪ Add malicious hash to blocked items in Sophos Central	***All MDR Essentials Response plus:*** ▪ Dedicated incident response lead and process management ▪ Root cause analysis to identify initial access ▪ Identification of compromised assets with remediation support ▪ Malware triage and analysis with SophosLabs ▪ Review of all relevant logs to assist with response and remediation

Sophos MDR Operations
Deliver a fully-managed, 24/7 detection and response service powered by experts who specialize in detecting and responding to cyberthreats

Sophos Endpoint Protection w/ XDR
Accurate, effective detection and blocking of malicious files

Customer
Following security best practices, including:
- Keeping devices, applications and OS patched and up-to-date
- Maintaining up-to-date, properly installed and configured Sophos Endpoint Protection across all eligible devices
- MFA authentication for RDP use

Included Integrations:
Sophos XDR is the only XDR platform that combines native endpoint, server, firewall, cloud, email, mobile, and third-party integrations.
Sophos XDR, Sophos Endpoint Protection, Sophos Cloud
Sophos Firewall, Sophos Network Detection & Response, Sophos Cloud, Sophos Mail

Microsoft Security Suite: Defender, Entra ID, Sentinel, Azure Information Protection, Microsoft 365 IAM

Google Security Suite: Google System Defined Rules, Suspicious Activities, Malware and Phishing, User and Device Activity, Alert Center, Authentication, Access Control, Data Control

Third-Party Endpoints: compatible with Microsoft, CrowdStrike, SentinelOne, Symantec (Broadcom), Trend Micro, Cylance and other solutions with Sophos XDR Sensor Agent

Sophos Warranty
The warranty provides up to $1 million in response expenses following a ransomware incident in an environment protected by Sophos MDR Complete, per year. The Warranty pays up to $1k per breached machine, up to $1M total response expenses, up to $100k ransom (as part of per device limit). This covers multiple incurred expenses including data breach notifications, PR, legal and compliance.

Contact **Odessa at White Rock Cybersecurity** for a formal quote or a demo :
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